

Specific Terms and Conditions Event Participation

METSTRADE 2024

These Specific Terms and Conditions for Event Participation (the **Specific Event Terms**) apply to participation in **METSTRADE 2024** incorporating the SuperYacht Pavilion (the **Event**). In addition to these Specific Event Terms, the General Terms and Conditions of Event Participation (the **General Event Terms**) also apply. Terms in these Specific Event Terms with a capital letter have the same definition given to them in the General Event Terms.

Organisation

The Event is organised by RAI Amsterdam B.V. under the auspices of ICOMIA, the International Council of Marine Industry Associations.

Contact details:

RAI Amsterdam B.V.
Project Team METSTRADE 2024
P.O. Box 77777
1070 MS Amsterdam
The Netherlands
T: +31 (0)20 549 12 12
E: metstrade@rai.nl;
W: METSTRADE.com

Venue and dates

The Event will be held in the RAI Amsterdam Convention Centre in Amsterdam from Tuesday 19 November 2024 to Thursday 21 November 2024.

Opening hours

The Event will be open to visitors on Tuesday 19 November from 10 a.m. to 6 p.m., Wednesday 20 November from 10 a.m. to 6 p.m. and Thursday 21 November from 10 a.m. to 5 p.m. For Participants, the RAI Amsterdam Convention Centre will be accessible on Event days from two hours before the opening until two hours after the closing of the Event.

Construction and dismantling

Shell scheme ('ready-to-use') stands can be decorated between 8.00 a.m. to 8.00 p.m. on Sunday 17 November 2024 and between 8.00 a.m. to 5.00 p.m. on Monday 18 November 2024. Goods should be removed and stands dismantled and removed between Thursday 21 November 2024 from 6.30 p.m. to 11.30 p.m. and Friday 22 November 2024, 08.00 a.m. to 12.00 p.m. (noon). The dates and times mentioned are subject to change. RAI reserves the right to change the dates and times as stated in these terms and conditions from time to time.

Exhibition Committee

The Exhibition Committee consists of representatives of the above mentioned authorities and invited members. An Entry Committee has been appointed by the Exhibition Committee for assistance. The Exhibition Committee retains the right to review the acceptance of products at all times. The Exhibition Committee retains the right to review and to refuse products which are not consistent with the Event programme as described below. In case of doubt, it is advisable to seek advice from the organisation before registration.

Entry Committee

An Entry Committee has been appointed by the Exhibition Committee for assistance. The function and authority of the Entry Committee includes:

- Evaluating the exhibits as described under 'Event programme' following the ICOMIA product listing;
- Evaluating compliance with the rules as given under 'Participants';
- Maintenance and interpretation of the remaining provisions of both the Specific Terms and the General Terms;
- Monitoring compliance with the regulations relating to lay-out, decorations, safety, advertising, unfair competitions, noise nuisance, etc.

It's important to be aware of the Entry Committee's discretion in ensuring a balanced display of categories within the METSTRADE exhibition program. They have the authority to limit certain categories as they see fit, and organisers may do so without prior notice. This helps maintain a diverse and well-rounded exhibition experience.

Event programme

The METSTRADE Event programme comprises:

- Equipment, materials and systems for the small boat and leisure craft trade and industry;
- Equipment, materials and systems for the design, construction and operation of leisure craft marinas.

The complete and official product description of products which are permitted to exhibit at METSTRADE is communicated to prospects and exhibitors on request by the organisation via metstrade@rai.nl. The complete and official product description/ Event programme is also available online via METSTRADE.com.

The SuperYacht Pavilion (SYP) Event programme comprises:

- equipment, materials, systems and services for the superyacht industry (superyacht: larger than 24 metres in length).

The complete and official product description of products which are permitted to exhibit in the SuperYacht Pavilion at METSTRADE is communicated to prospects and exhibitors on request by the organisation via metstrade@rai.nl. The complete and official product description/Event programme is also available online via METSTRADE.com.

It is the exhibitor's responsibility to ensure that the products which are displayed comply with all national and regional standards applicable to the country of exhibit (Dutch and EU regulations).

It is the exhibitor's responsibility to ensure that the products which are displayed comply with all national and regional standards applicable to the country of exhibit (Dutch and EU regulations).

- Exhibitors of propulsion engines represent and warrant that all marketed and physically displayed engine products comply with the EU essential requirements for exhaust emissions as expressed in Annex 1.B of EU Directive 2013/53/EU on recreational craft and personal watercraft.
- Exhibitors of outboard engines and sterndrives with integral exhausts also represent and warrant that they comply with the essential requirements for sound emissions as expressed in Annex 1.C of EU Directive 2013/53/EU on recreational craft and personal watercraft.

In order to verify that these conditions have been complied with, applicants for exhibition space agree to submit on request a copy of the EU Declaration of Conformity for the marine engine products that will be marketed and displayed at the show.

Exhibitors agree to cooperate fully with and respond to any questions from any authorities or others as appointed by the organisation. Exhibitors agree that it is their sole responsibility to comply with emissions or safety regulations; and that none of the show parties nor the show may be held responsible for any penalties, burdens or costs that are associated with or result from the enforcement of environmental or safety laws by the appropriate officials.

Please note that:

- 1) **Boats** are **not** accepted, the only exception being small inflatable boats/tenders with a max. of 3.20 meters length.
- 2) The boats in question may not rise above the stand. Inflatable (auxiliary) boats of any size with integral inboard engines are also expressly forbidden.
- 3) Services e.g. financial or advisory; as opposed to goods, are not accepted.
- 4) Boat trailers of a length exceeding 4 metres are expressly forbidden. It is not permitted to exhibit products in and/or on the trailer. It is permitted to stack several trailers on top of each other, always provided that they remain within the dimensions of the stand;
- 5) Marine accessories are accepted only if they are strictly marine related;
- 6) Semi manufactured products are accepted only if they are strictly marine related;
- 7) Cutlery is accepted only if they are strictly marine related;
- 8) Water sports accessories such as tubes, wakeboards and canoes are excluded from the METSTRADE Event programme;
- 9) Graphics on a stand may not show water sport accessories such as tubes, wakeboards and canoes;
- 10) Visuals on the outside walls of a stand may not contain your company logo.

Participants

The products described under Event programme may only be exhibited by companies who are either original equipment manufacturers and/or authorised distributors of these materials and equipment. (Authorised) distributors are accepted only under the condition that they can show a confirmation from their manufacturer stating that the manufacturer will not be present at METSTRADE and that this particular distributor is authorised by the manufacturer to exhibit at METSTRADE. If this is questionable, the organisers reserve the right to ask for written verification. Authorisation is at the full discretion of the organisers, who may refuse exhibitors without incurring any liability.

Display Prohibition

The organizer reserves the right to remove items that do not comply with the METSTRADE Event program from exhibitors' stands on risk of exhibitor without prior notice. Exhibitors will be responsible for any transportation and storage costs associated with such removal..

Exhibitors at METSTRADE are forbidden from displaying any graphics featuring boats/yachts or exhibits that are clearly intended to stimulate boat/yacht sales within their exhibition stands. This prohibition includes but is not limited to the following:

- 1) Any boat/yacht that is offered for sale, lease, or rental.
- 2) Any promotional material, brochures, or signage that promotes boat/yacht sales.
- 3) Any sales personnel actively engaged in promoting the sale of boats/yachts.

Demonstrations

Special activities at stands, such as product presentations, performances and shows, may only take place if written permission is granted by RAI. Please note that permission must be requested in writing at the latest 30 days before the beginning of the construction period. This permission is subject to various conditions, including that the activity must be situated in such a way that interested visitors do not block the corridor.

Participation package

A registration fee of € 495 is charged per application. The registration fee is non-refundable.

This registration fee includes:

- Name on participants list in the exhibition catalogue
- Name on participants list at the website METSTRADE.com
- Company name ('Company Profile') for company presentation at METSTRADE.com
- Access to the Exhibitor Portal and Web Shop and ability to use several offers from preferred suppliers
- Exhibitor badges (based on the size of stand)
- Access to the Exhibitor Drinks Reception

For each additional company that exhibits within the space rented by a main Participant, a non-refundable registration fee of € 495 will be charged to the main Participant per additional company – with a maximum of two companies per 12 m2. This additional 'co-exhibitor' will receive the same package as the main Participant (see mentioned above) plus the mentioning of the company name and country on the fascia board of the stand, depending on the available space on the fascia board. Please fill in an additional registration form per co-exhibitor.

Costs of Stand Space METSTRADE (for SuperYacht Pavilion see below)

The tariffs for stand rental per m² are:

Stand package	Application before 1 March 2024	Application from 1 March 2024
Comfort package*	€ 440.00/m ²	€ 466.00/m ²
Premium package **	€ 527.00/m ²	€ 553.00/m ²

The above mentioned prices are excluding registration fee and VAT. The minimum stand space available is 12 m2 (4 m width x 3 m deep). Rental of stand space is possible per standard measurement of 4 m x 3 m or in multiples of these modules. Different stand dimensions can only be arranged in consultation with the organisers. Account is taken, wherever possible, of the exhibitors' wishes for the number of m2 and preferences for stand dimensions and location. However, the organisers cannot guarantee in advance that the exhibitors' wishes will be accommodated.

RAI reserves the right to increase the Participation Costs up to a maximum of € 50,- per square meter if, in the opinion of RAI, the increasing energy consumption costs cause to do so, without this giving the Participant any right to cancel its participation at the Event free of charge.

Shell scheme stand construction packages/ types

Two different shell scheme stand packages are available. Full details and artist impressions are available via METSTRADE.com and can be obtained from the organisers. The following fittings and facilities are included in the shell scheme stand construction packages (based on the minimum stand size of 12 m²):

STAND PACKAGE	Comfort		Premium	
	< 36 m2	≥ 36 m2	< 36 m2	≥ 36 m2
Standard partition walls (250 cm high)	White		Grey	
Fascia board with stand number, company name, country	White		White	
Lockable storage (100 x100 cm) Including set of coat hooks	Yes		Yes	
Carpet tiles, available in various colours (standard colour = anthracite)	Yes		Yes	
Track lights 15W LED (1 track of 60 cm has 2 lights)	1 per 4 m2		1 per 4 m2	
Full colour print on counter	-		Yes	
Full colour graphic on backwall	-		Yes	
Table	1	2	1	2
Chairs	3	6	3	6
Reception counter	1	2	1	2
Double wall socket (220 V, 3 kW daytime power) incl. power consumption	1		1	
Daily basic cleaning of the stand Including initial cleaning	Yes		Yes	
Free Wi-Fi (for email purposes only)	Yes		Yes	

Please note an artist impression of the different stand packages is available via METSTRADE.com.

All packages are subject to change. If applicable the project team will be in touch with all exhibitors at the earliest opportunity to explain the changes.

Costs of Stand Space SuperYacht Pavilion

The tariffs for stand rental are:

Stand package	Application before 1 March 2023	Application from 1 March 2023
Stand package of 12 m ²	€ 9.660,-	€ 9.972,-
Stand package of 15 m ²	€ 12.105,-	€ 12.495,-
Stand package of 18 m ²	€ 14.202,-	€ 14.670,-
Stand package of 24 m ²	€ 18.696,-	€ 19.320,-
Stand package of 36 m ²	€ 27.684,-	€ 28.620,-

The above mentioned prices are excluding registration fee and VAT. The minimum stand space available is 12 m2 (4 m width x 3 m deep). Rental of stand space is possible per standard measurement of 12 m2, 15 m2, 18 m2, 24 m2 or 36 m2. Different stand dimensions can only be arranged in consultation with the organisers. Account is taken, wherever possible, of the exhibitors' wishes for the number of m2 and preferences for stand dimensions and location. However, the organisers cannot guarantee in advance that the exhibitors' wishes will be accommodated.

RAI reserves the right to increase the Participation Costs up to a maximum of € 50,- per square meter if, in the opinion of RAI, the increasing energy consumption costs cause to do so, without this giving the Participant any right to cancel its participation at the Event free of charge.

Exclusive shell scheme stand package SuperYacht Pavilion

The SuperYacht Pavilion stand package is based on minimum stand size of 12 m² (4 m width x 3 m deep) and consists of:

- Stand space
- Stand construction/equipment/furniture ¹
- Daily basic cleaning of your stand
- Stand catering ²
- Graphics ³
- Unlimited use of the exclusive SYP Bar(s) situated in a central position of the SuperYacht Pavilion
- Free Wi-Fi for e-mail purposes only
- Free access to The Superyacht Forum Closing Drinks (maximum 2 persons) organised in cooperation with The Superyacht Group

¹ Stand construction, equipment and furniture in detail:

- Aluvision aluminum frames (250 cm high) covered with silicone edge fabrics
- Wooden frames on the sides
- Stand number, company name on the sign fixed on the wooden frames on the sides
- Lockable storage (100 x 100 cm)
- Carpet tiles, available in various colours (standard colour = anthracite)
- 1 LED light per 4m²
- 1 black table and 3 black chairs or 1 white table and 3 white chairs
- 1 black reception counter or 1 white reception counter
- 3 kW daytime power, including double wall socket and power consumption
- 3 kW continues power, including wall socket and consumption for the refrigerator

Please note an artist impression of the different stand packages (black and white) is available via METSTRADE.com. All packages are subject to change. If applicable the project team will be in touch with all exhibitors at the earliest opportunity to explain the changes.

² Stand catering in detail:

The exclusive stand catering package is based on full service catering for exhibitors in the SuperYacht Pavilion, providing the exhibitors full catering on their stand during event hours.

The catering package includes the following:

- Food and beverages will be delivered at your stand according to a set time schedule matching general catering moments per day
- A refrigerator is facilitated per stand filled with drinks and will be replenished daily

The stand catering package has been determined on a fixed amount of food and beverages per day, based on your stand size:

- 12 m² 4 persons
- 15 m² 6 persons
- 18 m² 8 persons
- 24 m² 8 persons
- 36 m² 12 persons

³ Graphic in detail:

In the SuperYacht Pavilion stand package is included:

- Head stand: 1x silicone edge fabric
- Corner stand: 2x silicone edge fabric
- Row stand: 3x silicone edge fabric

Shell scheme stand construction packages/ regulations

Exhibitors are not allowed to handle stand construction themselves. Nor are they allowed to attach any eye-catching objects outside or above the standard stand or to attach any other high or projecting objects in, on or around the stand. It may be possible to obtain an exception to this rule, depending on the exhibition material, after consultation with the organisers and with their written permission. The stand must however remain in its original state. With regards to the application of stand decorations it is mandatory to use the double sided tape provided by the organisers. Please note that the coloured piping of the aisle carpet is **not** part of your stand. All exhibits are displayed at the discretion of the Entry Committee, which retains the right to refuse and remove products.

Space allocation

Space is allocated at the organisers' discretion, based on the availability of space and taking the wishes of each exhibitor as much into account as possible. If a waiting list needs to be established as a result of lack of space, this will be handled by date of receipt of the registration form. No rights can be claimed from allocations of prior METSTRADE / SYP exhibits. Account is taken, wherever possible, of your wishes for the number of m² and preferences for stand dimensions and location. However, the organisers cannot guarantee in advance that your wishes will be met.

Terms of Payment

In accordance with the provisions of article 7 of the Standard Terms, the uniform stand construction package costs should be paid in two instalments, namely:

- 1st advance invoice of 25% of the total number of square metres reserved, plus the registration fee: within 21 days of the date of the first advance invoice (advance invoices are sent from 365 days before the exhibition).
- 2nd advance invoice of 100% (minus the 25% of the first advance invoice): within 21 days of the date of the second advance invoice (these are sent from 90 days before the exhibition).

No advance invoices are sent from 90 days before the exhibition. In the event of application less than 90 days before the first build-up day of the exhibition the amount owed should be paid **in full** together with the application, but at least four days before the first build-up day.

Promotion & Visibility items

To put your company in the spotlight before, during and after the Event, RAI offers participants several Promotion & Visibility items such as online advertising, advertising in- and around the RAI Convention Centre, video and narrowcasting.

METSTRADE 2024 official catalogue

Exhibitors hereby acknowledge and agree that their contact information may be shared with Boat International Media Ltd. ("IBI News") for the sole purpose of inclusion in the METSTRADE 2024 Official Catalogue, published by IBI. This sharing of contact information is in full compliance with GDPR regulations. Additionally, exhibitors grant IBI the permission to solicit them for catalogue advertising purposes.

VAT Regulations

Due to VAT rules regarding the place of supply of services, whereby RAI does not have to invoice Dutch VAT on stand rental and stand construction, Participants must enter their full VAT number on the Registration Form or enclose a statement from the tax authorities that qualifies them as a taxable person. If this information is not provided, we are obliged to charge Dutch VAT on all our invoices. This rule only applies to non-Dutch Participants.

Limitation of Liability for Intellectual Property Rights (IP) Matters

RAI Amsterdam cannot be held liable for any damages resulting from its (non) assistance in protecting Intellectual Property (IP) Rights, or the outcome of a court decision and/or settlement between parties involved in an IP conflict in connection with an event organised by RAI Amsterdam and/or taking place on its premises. RAI Amsterdam takes no responsibility for the enforcement or resolution of IP disputes that may arise in the context of any event hosted by RAI Amsterdam.

RAI Amsterdam has prepared a whitepaper titled "Protecting Your Intellectual Property" to provide information and guidance on the subject of IP protection. Exhibitors who wish to obtain a copy of this whitepaper may request it by sending an email to metstrade@rai.nl. However, the availability of this whitepaper does not imply any obligation on the part of RAI Amsterdam to provide legal assistance or intervention in IP matters, and it does not affect the limitation of liability stated in these terms & conditions. It is the sole responsibility of exhibitors and other parties involved to take appropriate measures to protect their IP Rights and to seek legal counsel as necessary.

Disputes

Any complaints should be made within 30 days of the last day of the exhibition. Complaints brought to our attention beyond this deadline will not be addressed.